



The Challenges

- High Volume with light management solution
- IT Personnel were tasked with device repair
- IT budget was being burdened by entire organizations printing costs
- High inventory carrying costs
- No label printer management solution
- No way to control color output
- No live visibility into the Print Environment

The Client

Renovating almost 1 Million sq. ft., it was determined that our client's total manufacturing relocation project would cost just over \$100 Million. This relocation would consolidate all manufacturing operations into a single facility to help cut costs and streamline manufacturing. Our client's operation produced over 2,000 jobs in Alabama and began in 2014 with over 150 printers, copiers, MFPs and label printers. In late 2016, DPSI's performance and strategy development created the opportunity to work to support our client's locations across the country. Our team worked with IT in an effort to drive cost savings and increase efficiency across all locations. Color usage was exorbitant and the current management system was not designed for in-depth print management.

The Solution

- Full Document workflow analysis
- Initiated full live vision management platform
- Instituted Priority on-site repair
- Developed specialized billing/cost center
- Removed all carrying costs/incorporated Auto supplied Replenishment
- Incorporated custom label printer service management
- Set up specialized protocol for color control
- Deployed Management solution on National Scale for Vendor Consolidation

